

# SIERRA PACIFIC LETTER FROM THE CEO

# Dear Members,

What a year it's been! As I reflect on 2024, I'm incredibly proud of the ways Sierra Pacific Credit Union has grown—expanding our services, deepening our community impact, and most importantly, continuing to serve you, our valued members. Through every challenge and opportunity, our mission remains the same: to be the financial partner our hardworking communities deserve.

## **FINANCIAL STRENGTH & GROWTH**

In 2024, we loaned **over \$37** million to folks in our community—helping members buy homes, start businesses, cover unexpected expenses, and take meaningful steps toward a strong financial future. We paid members over \$2.5 million in dividends, averaging \$250 per member. Our assets grew to **over \$170** million—a testament to the trust and confidence you place in us.

Once again, we have received top industry recognition for our **financial strength and stability**, with **Bauer Financial**, **Veribanc**, **and others** confirming what we've always known—your money is safe with Sierra Pacific.

## **ENHANCING YOUR CREDIT UNION EXPERIENCE**

You work hard, and your time is valuable. That's why we focused on making banking faster, easier, and more accessible than ever:

- A new and improved website provides a smoother, more intuitive experience.
- Scout, our 24/7 virtual assistant, now helps members get the answers they need—anytime, anywhere.
- Live chat and video banking connect members one-on-one with Sierra Pacific's incredible team, no branch visit required.
- Advanced security and system upgrades ensure your information stays safe while delivering a seamless banking experience.

## **PROGRAMS THAT MAKE A DIFFERENCE**

Financial success is about more than just numbers—it's about **people.** That's why we introduced new programs designed to **help more** members get ahead:

- **EmPower Auto Loans**—Reliable transportation shouldn't be out of reach; this program helps more members afford the cars they need.
- SBA 7a Business Loans—We opened the door for more local businesses and startups to access the funding they need to grow.

## **STANDING WITH OUR COMMUNITY**

Sierra Pacific was built to help our communities thrive. In addition to helping members achieve their financial goals through strong lending and dividend programs, Sierra's team did more for our neighbors than ever before. I couldn't be prouder of the impact we've made together in 2024.

- When wildfires forced families from their homes, we launched an emergency loan program to help members stay on their feet and rebuild.
- We showed up. Our team was more active than ever in classrooms, at nonprofit events, and supporting local causes that matter
  most to our members.
- In 2024, we **sponsored, attended, or hosted over 50 community events** and rewarded students with over **\$10,000 through our Report Card Rewards program.**
- We brought **Enrich, our free financial wellness portal,** to the community—because financial education should be available to everyone.

### **ALL THE CREDIT BELONGS TO YOU**

Our strength comes from you, our members. Your trust drives everything we do, and we're honored to be your financial partner.

A special thank you to our volunteer Board of Directors and Supervisory Committees, who kept Sierra Pacific on track. To our incredible staff, who continue to deliver a member satisfaction score more than twice the industry average. And most of all, thank you to every member who chooses Sierra Pacific, again and again.

We're here because of you, and we'll keep working to bring you the strength, service, and financial opportunities you deserve.

**LESLIE RAMSDELL** 

**President & CEO** 

JIM HUNTING

Chairman of the Board

# SIERRA PACIFIC 2024 ANNUAL REPORT

# **Statement of Financial Condition**

ASSETS:		2024		2023
Loans to Members	\$	100,279,232	\$	106,953,606
Allowance for Loan Losses		(1,454,957)		(1,320,080)
Cash & Cash Equivalents		39,985,278		31,905,116
Investments		28,121,405		24,967,846
Furniture & Equipment		462,558		362,399
Other Assets		4,517,371		6,062,024
	\$	171,910,887	\$	168,930,911
LIABILITIES & MEMBERS' EQUITY:				
Taxes Payable & Accrued Expenses	\$	127,985	\$	112,629
Other Liabilities		1,327,416		958,980
TOTAL LIABILITIES	\$	1,455,401	\$	1,071,609
Regular Shares	\$	44,906,927	\$	47,869,545
Club Shares, MMA, Misc.		72,628,968		61,325,270
Member Checking		18,634,755		24,336,290
IRA Accounts		3,658,147		3,861,169
Certificate Shares		8,587,594		9,807,229
TOTAL MEMBERS' SHARES	\$	148,416,391	\$	147,199,503
Regular Reserves	\$	1,015,190	\$	1,015,190
Special Reserves		701,744		701,744
Undivided Earnings		21,291,657		20,016,450
AFS Securities Market Adjustment		(969,496)		(1,073,585)
TOTAL RESERVES	\$	22,039,095	\$	20,659,799
-	\$ 171,910,887 \$ 168,930,911			

# **Statement of Income**

OPERATING INCOME:	2024	2023
Interest on Loans	\$ 5,592,112	\$ 5,254,814
Investment Income	2,856,584	2,418,126
Fees & Charges	719,019	759,859
Miscellaneous Income	151,688	144,910
	\$ 9,319,403	\$ 8,577,709
OPERATING EXPENSES:		
Employee Compensation	\$ 2,073,140	\$ 2,000,516
Travel & Conference	20,272	45,644
Association Dues	36,938	37,296
Office Occupancy	183,737	175,187
Office Operations	430,814	362,464
Education & Promotion	293,273	218,258
Loan Servicing	488,199	516,224
Professional & Outside Services	1,080,012	974,879
Provision for Losses on Loans	721,000	499,000
Members' Insurance	5,093	11,490
Supervision & Examination	33,384	29,282
Misc. Expense	79,166	197,324
	\$ 5,445,028	\$ 5,067,564
NON-OPERATING GAIN/(LOSS)	_	_
INCOME BEFORE COST OF FUNDS	\$ 3,874,375	\$ 3,510,145
DIVIDENDS & INTEREST EXPENSE	\$ 2,599,168	\$ 1,796,626
NET INCOME	\$ 1,275,207	\$ 1,713,519

# **TOTAL MEMBERS**

2024 2023 10,383 10,352 **LOANS MADE YTD — NUMBER** 

2023 2024 884 839

# **LOANS MADE YTD — AMOUNT**

(Include Loan Add-Ons)

2024 2023 \$37,334,017 \$37,599,865